

## Moray Carshare, Profit & Loss, Oct. 16 – Sept. 17

	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	<u>% diff-</u>
	<u>2016-17</u>	<u>2016-17</u>	<u>- Actual</u>	<u>erence</u>
<b>Income from sales</b>				
Membership subscriptions	12,723	14,069	-1,346	-10%
Mileage charges	37,881	39,864	-1,983	-5%
Hourly charges	21,620	22,199	-579	-3%
One off charges (joining fees etc.)	2,837	1,600	1,237	77%
TOTAL income from sales	75,061	77,732	-2,671	-3%
Other operating income	4,947	3,300	1,647	50%
<b>TOTAL operating income</b>	<b>79,634</b>	<b>81,032</b>	<b>-1,398</b>	<b>-2%</b>
<b>Cost of Sales</b>				
Fuel costs (incl. EVs)	18,783	19,007	-224	-1%
Maintenance expenses	7,511	5,900	1,611	27%
Insurance & breakdown cover	10,470	9,900	570	6%
Accidents repair expenses	1,016	1,800	-784	-44%
Other direct costs	718	470	248	53%
Cleaning expenses	700	550	150	27%
Cleaning work	1,015	900	115	13%
Maintenance work	4,930	3,795	1,135	30%
Management work	13,344	12,650	694	5%
<b>TOTAL costs of sales</b>	<b>58,486</b>	<b>54,972</b>	<b>3,514</b>	<b>6%</b>
<b>Overheads</b>				
Development work (regular)	2,013	2,875	-863	-30%
Accountants and professional	1,933	660	1,273	193%
Other overhead expenses	4,021	2,200	1,821	83%
<b>TOTAL operational expenses</b>	<b>66,454</b>	<b>60,707</b>	<b>5,747</b>	<b>9%</b>
<b>GROSS RESULT with overheads</b>	<b>13,554</b>	<b>20,325</b>	<b>-7,144</b>	<b>-35%</b>
Depreciation (25% reducing balance)	19,762	19,559	202	1%
<b>OPERATING RESULT</b>	<b>-6,206</b>	<b>766</b>	<b>-6,973</b>	
<b>Grant-funded development income/expenditure</b>				
Development work costs (grant funded)	-4,290			
Grant income (development)	5,504			
Grant income (amortised assets)	13,511	13,511		
<b>Result before tax</b>	<b>8,517</b>	<b>11,543</b>	<b>-3,025</b>	<b>-26%</b>
Capital allowances	11,272	10,035	N/A	N/A
<b>TAX RESULT</b>	<b>3,123</b>	<b>10,290</b>	N/A	N/A
<b>TAX DUE</b>	<b>609</b>	<b>2,058</b>	N/A	N/A
<b>FINAL RESULT AFTER TAX</b>	<b>7,908</b>	<b>9,485</b>		

### Measure of Financial Sustainability

Set-aside for car replacement	14,971	14,971		
<b>SUSTAINABILITY INDICATOR</b>	<b>-1,417</b>	<b>5,354</b>		